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Marketing Note: HMN22 EUI Poptest HK862 & Accessories Availability & Pricing

Dear Distributor,

We are pleased to inform you that we exhibited the EUI Poptest HK862 for the first time a couple of weeks ago at the ADS International Convention and Tradeshow in Chicago. We received outstanding reviews, commenting that this is a unique product which can test a complete EUI without having to fit the EUI to a cambox; we also received on the spot orders.



The chart below defines the application kits required to test the various designs of EUI test systems.

| Vehicle Manufacturer | Detroit Diesel (Series 60) | Volvo | Audi/VW Seat Skoda | Caterpillar 3176 | Iveco Cursor 10/13 | *John Deere | Caterpillar 3406 C15 | Iveco Cursor 8 | Scania | Cummins Celect | Land Rover |
|----------------------|----------------------------|-------|--------------------|------------------|--------------------|-------------|----------------------|----------------|--------|----------------|------------|
| HH701 Testmaster 3 | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| HK862 EUI Poptest | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| HK831 | ✓ | | | | | | | | | | |
| HK832 | | ✓ | | | | | | | | | |
| HK833 | | | ✓ | | | | | | | | |
| HK834 | | | | ✓ | | | | | | | |
| HK835 | | | | | ✓ | | | | | | |
| HK832 | | | | | | ✓ | | | | | |
| HK836 | | | | | | | ✓ | | | | |
| HK837 | | | | | | | | ✓ | | | |
| HK838 | | | | | | | | | ✓ | | |
| HK839 | | | | | | | | | | ✓ | |
| HK840 | | | | | | | | | | | ✓ |

Volume production for the HK862 will commence in December 2006 latest, therefore we advise you to place your orders now in order to reserve your space for production.

Testmaster 3 HH701 & EUI Poptest HK862

| Part No. | Description | Qty | List Price |
|----------|--------------|-----|------------|
| HH701 | Testmaster 3 | 1 | £6275.41 |
| HK862 | EUI Poptest | 1 | £3178.00 |

EUI Poptest HK862 Application Kits

| Part No. | Description | Qty | List Price |
|----------|--|-----|------------|
| HK831 | Detroit Diesel (Series 60) Application Kit | 1 | £291.00 |
| HK832 | Volvo Application Kit | 1 | £291.00 |
| HK833 | Audi/VW Seat Skoda Application Kit | 1 | £291.00 |
| HK834 | Caterpillar 3176 Application Kit | 1 | £291.00 |
| HK835 | Iveco Cursor 10/13 Application Kit | 1 | £291.00 |
| HK832 | John Deere Application Kit | 1 | £291.00 |
| HK836 | Caterpillar 3406 C15 | 1 | £291.00 |
| HK837 | Iveco Cursor 8 Application Kit | 1 | £291.00 |
| HK838 | Scania Application Kit | 1 | £291.00 |
| HK839 | Cummins Celect Application Kit | 1 | £291.00 |

HK840

Land Rover

1

£291.00

Should you require any further information, please do not hesitate to contact your Territory Manager.

Best wishes,



Michelle Russell

Marketing Co-ordinator



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